

Quarterly Investment Analysis Period Ending March 31, 2020

Prepared by:

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CONTENTS

- 1 Market Performance**
- 2 UFMTC Total Fund Overview**
- 16 Domestic Equity**
- 18 Domestic Equity Managers**
- 38 International Equity**
- 44 International Equity Managers**
- 66 Fixed Income**
- 68 Fixed Income Managers**
- 79 Alternatives**
- 81 Alternatives Managers**
- 85 Disclosure**

As of March 31, 2020

Name	Major Benchmark Returns					
	Q1-20	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs
US Equity						
Russell 3000	-20.9	-20.9	-9.1	4.0	5.8	10.1
S&P 500	-19.6	-19.6	-7.0	5.1	6.7	10.5
Russell 1000	-20.2	-20.2	-8.0	4.6	6.2	10.4
Russell MidCap	-27.1	-27.1	-18.3	-0.8	1.8	8.8
Russell 2000	-30.6	-30.6	-24.0	-4.6	-0.2	6.9
International Equity						
MSCI EAFE	-22.8	-22.8	-14.4	-1.8	-0.6	2.7
MSCI Emerging Markets	-23.6	-23.6	-17.7	-1.6	-0.4	0.7
Fixed Income						
91 Day T-Bills	0.4	0.4	1.9	1.7	1.1	0.6
BBgBarc US Aggregate TR	3.1	3.1	8.9	4.8	3.4	3.9
BBgBarc US Govt/Credit TR	3.4	3.4	9.8	5.2	3.5	4.1
BBgBarc US Municipal TR	-0.6	-0.6	3.8	4.0	3.2	4.1
BBgBarc US High Yield TR	-12.7	-12.7	-6.9	0.8	2.8	5.6
Real Estate						
FTSE NAREIT All REIT	-25.4	-25.4	-18.2	-0.9	1.5	8.2
Inflation						
Consumer Price Index	0.4	0.4	1.5	1.9	1.8	1.7

UMFMTC Total Fund Overview

	Market Value	1st Quarter	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception 10-1-2002
Total Fund	\$48,990,223	-13.2%	-13.2%	-5.6%	1.8%	2.6%	5.6%	7.0%
Index Target		-12.2%	-12.2%	-3.1%	3.6%	3.9%	6.4%	7.4%
Peer Group Ranking*		29	29	32	49	44	42	20

Attribution Summary

- The foundation declined 13.2% for the quarter ranking in the 29th percentile of the peer universe but lagging the foundation benchmark of 12.2%.
- The foundation is in compliance with investment policy with a slight underweight to domestic equity and fixed income and an overweight to alternatives.
- \$475,000 was liquidated from the Stone Ridge Reinsurance fund.
- Contributors to performance:
 - Brown Advisory led the Russell 1000 Growth Index by 240 bps. Strong performance in Health Care, Materials and Real Estate were the primary contributors.
 - Artisan International led EAFE by 150 bps. Holdings in Lonza Group, a Swiss biotech company, and Novo Nordisk, whose medications are in great demand due to the global increase in diabetes led to outperformance.
 - MFS International Value led its index by almost 1000 bps. Strong stock selection in every sector except for energy led to outperformance.
 - The EAFE Minimum Volatility Strategy and Emerging Markets strategy led the parent index by 600 bps and 350 bps respectively. The funds lower beta resulted in downside protection
- Detractors to performance:
 - The Ishares Multi-factor ETF lagged the parent index due to the value and momentum factors.
 - Both DFA strategies, small cap and emerging markets lagged due to their value bias.
 - Richmond Capital lagged due to their exposure to corporates as corporate spreads widened.

*Performance ranking in the Investor Force All Foundations Net Peer Group

United Methodist Foundation for the Memphis and Tennessee Conferences

Total Fund Performance

As of March 31, 2020

	% of Portfolio	Market Value 3/31/20 (\$)	3 Mo Net Cash Flows (\$)	Market Value 12/31/19 (\$)	3 Mo (%)	YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
UMFMTC Total Fund	100.0	48,990,223	-1,278,314	57,817,810	-13.2	-13.2	-5.6	1.8	2.6	4.2	5.6	7.0	Oct-02
<i>UMFMTC Index Target</i>					-12.2	-12.2	-3.1	3.6	3.9	5.6	6.4	7.4	Oct-02
Domestic Equity	40.1	19,645,021	-15,900	25,254,363	-22.2	-22.2	-12.7	1.7	4.1	7.5	--	--	Oct-02
<i>Russell 3000</i>					-20.9	-20.9	-9.1	4.0	5.8	9.0	10.1	9.1	Oct-02
International Equity	18.4	9,029,200	0	11,156,358	-19.1	-19.1	-10.2	1.8	1.1	2.1	--	--	Oct-02
<i>MSCI ACWI ex USA</i>					-23.4	-23.4	-15.6	-2.0	-0.6	1.1	2.1	6.5	Oct-02
Fixed Income	33.1	16,230,817	-560,308	16,485,878	1.8	1.8	6.4	3.4	2.6	2.3	--	--	Oct-02
<i>BBgBarc US Aggregate TR</i>					3.1	3.1	8.9	4.8	3.4	3.2	3.9	4.3	Oct-02
Alternatives	8.1	3,955,416	-475,287	4,564,620	-3.3	-3.3	-1.4	-2.4	-0.7	0.9	--	--	Oct-02
<i>DJCS Managed Futures</i>					0.0	0.0	5.6	1.9	-2.0	1.1	1.3	3.2	Oct-02
<i>NCREIF Property Index</i>					0.7	0.7	5.3	6.4	7.6	8.9	10.2	8.6	Oct-02
Cash & Equivalents	0.3	129,770	-226,820	356,590	0.0	0.0	0.0	0.0	0.0	0.0	--	--	Oct-02
<i>FTSE T-Bill 3 Months TR</i>					0.4	0.4	2.0	1.7	1.1	0.8	0.6	1.3	Oct-02

- UMFMTC Index Target = 42% Russell 3000 / 13% MSCI EAFE / 5% MSCI Emerging Markets / 35% BBgBarc US Aggregate TR / 2.5% DJCS Managed Futures / 2.5% NCREIF Property Index

United Methodist Foundation for the Memphis and Tennessee Conferences

Total Fund Performance

As of March 31, 2020

Ending March 31, 2020													
	% of Portfolio	Market Value 3/31/20 (\$)	3 Mo Net Cash Flows (\$)	Market Value 12/31/19 (\$)	3 Mo (%)	YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
UMFMTC Total Fund	100.0	48,990,223	-1,278,314	57,817,810	-13.2	-13.2	-5.6	1.8	2.6	4.2	5.6	7.0	Oct-02
<i>UMFMTC Index Target</i>					-12.2	-12.2	-3.1	3.6	3.9	5.6	6.4	7.4	Oct-02
Domestic Equity	40.1	19,645,021	-15,900	25,254,363	-22.2	-22.2	-12.7	1.7	4.1	7.5	--	--	Oct-02
Large Cap Equity	34.7	17,021,079	-15,900	21,353,632	-20.3	-20.3	-9.9	3.4	5.2	8.3	--	--	Oct-02
Brown Advisory Large Sust. Growth SRI	8.3	4,043,156	-10,374	4,580,103	-11.7	-11.7	0.5	13.5	12.2	--	--	12.7	Jun-14
Parametric Large Growth SRI	5.8	2,859,831	-579	3,329,071	-14.1	-14.1	0.7	--	--	--	--	0.1	Sep-18
<i>Russell 1000 Growth</i>					-14.1	-14.1	0.9	11.3	10.4	12.9	13.0	-0.6	Sep-18
Great Lakes Large Cap Value	3.2	1,574,025	-2,535	2,154,839	-26.9	-26.9	-15.5	-2.2	1.6	5.3	7.7	7.5	Apr-08
Parametric Large Value SRI	9.0	4,405,193	-2,412	6,000,879	-26.6	-26.6	--	--	--	--	--	--	Sep-19
<i>Russell 1000 Value</i>					-26.7	-26.7	-17.2	-2.2	1.9	5.6	7.7	-18.5	Sep-19
iShares Edge MSCI USA Minimum Volatility ETF	2.4	1,198,428	0	1,455,598	-17.7	-17.7	-7.1	5.8	7.4	--	--	6.9	Mar-15
<i>MSCI USA Minimum Volatility NR USD</i>					-17.3	-17.3	-6.6	5.8	7.2	9.1	11.0	6.9	Mar-15
iShares Edge MSCI Multifactor USA ETF	6.0	2,940,447	0	3,833,142	-23.3	-23.3	-13.9	--	--	--	--	-0.9	May-17
<i>MSCI USA Diversified Multi-Factor Index</i>					-22.8	-22.8	-12.7	0.7	3.5	8.7	10.7	0.4	May-17
Small Cap Equity	5.4	2,623,942	0	3,900,731	-32.7	-32.7	-27.1	-7.4	-2.2	3.0	--	--	Jan-03
DFA US Small Cap Fund	5.4	2,623,942	0	3,900,731	-32.7	-32.7	-27.1	--	--	--	--	-7.7	May-17
<i>Russell 2000</i>					-30.6	-30.6	-24.0	-4.6	-0.2	4.2	6.9	-5.1	May-17

United Methodist Foundation for the Memphis and Tennessee Conferences

Total Fund Performance

As of March 31, 2020

Ending March 31, 2020

	% of Portfolio	Market Value 3/31/20 (\$)	3 Mo Net Cash Flows (\$)	Market Value 12/31/19 (\$)	3 Mo (%)	YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
International Equity	18.4	9,029,200	0	11,156,358	-19.1	-19.1	-10.2	1.8	1.1	2.1	--	--	Oct-02
Developed Markets	13.6	6,639,885	0	8,085,404	-17.9	-17.9	-6.8	3.4	1.9	3.6	--	--	Oct-02
Artisan International	6.2	3,025,340	0	3,842,032	-21.3	-21.3	-7.8	2.9	-0.2	2.7	4.9	3.5	Jul-06
<i>MSCI ACWI ex USA</i>					-23.4	-23.4	-15.6	-2.0	-0.6	1.1	2.1	1.9	Jul-06
iShares MSCI EAFE Minimum Volatility ETF	2.9	1,441,173	0	1,731,266	-16.8	-16.8	-10.1	1.3	1.7	--	--	1.5	Mar-15
<i>MSCI EAFE Min Vol NR</i>					-16.4	-16.4	-9.5	1.6	2.2	4.0	5.7	2.1	Mar-15
MFS International Value Fund	4.4	2,173,372	0	2,512,107	-13.5	-13.5	-2.9	5.5	5.6	--	--	5.5	Mar-15
<i>MSCI EAFE</i>					-22.8	-22.8	-14.4	-1.8	-0.6	1.8	2.7	-0.9	Mar-15
Emerging Markets	4.9	2,389,315	0	3,070,954	-22.2	-22.2	-18.3	-2.7	-1.3	-1.5	--	--	Oct-02
DFA Emerging Markets Fund	0.6	307,561	0	429,006	-28.3	-28.3	-23.4	--	--	--	--	-12.5	Nov-17
T. Rowe Price Emerging Markets Stock Fund	1.4	699,068	0	913,296	-23.5	-23.5	-14.9	--	--	--	--	-8.0	Nov-17
<i>MSCI Emerging Markets</i>					-23.6	-23.6	-17.7	-1.6	-0.4	-0.4	0.7	-8.7	Nov-17
iShares Edge MSCI Min Vol Emerging Markets	2.8	1,382,685	0	1,728,652	-20.0	-20.0	-18.7	-1.9	--	--	--	-0.9	Jul-16
<i>MSCI Emerging Markets Min Vol</i>					-19.9	-19.9	-18.2	-1.4	-1.8	-0.9	3.2	0.4	Jul-16
Fixed Income	33.1	16,230,817	-560,308	16,485,878	1.8	1.8	6.4	3.4	2.6	2.3	--	--	Oct-02
Vanguard Short-Term Bond Index Fund	6.6	3,211,161	0	3,140,998	2.2	2.2	5.5	3.0	2.2	--	--	2.3	Sep-14
<i>BBgBarc US Govt/Credit 1-5 Yr. TR</i>					2.2	2.2	5.6	3.1	2.3	2.0	2.2	2.3	Sep-14
Breckinridge Capital Advisors	11.2	5,466,227	-2,872	5,350,510	2.2	2.2	6.5	3.6	--	--	--	3.3	Dec-15
<i>BBgBarc US Govt/Credit Int TR</i>					2.4	2.4	6.9	3.8	2.8	2.5	3.1	3.2	Dec-15
Richmond Capital Management	15.4	7,553,429	-1,191	7,441,464	1.5	1.5	7.1	--	--	--	--	7.8	Mar-19
<i>BBgBarc US Aggregate TR</i>					3.1	3.1	8.9	4.8	3.4	3.2	3.9	10.1	Mar-19
Virtus Seix US Government Sec Ultra Short Bond Fund	0.0	0	-556,244	552,906									

As of March 31, 2020

Ending March 31, 2020

	% of Portfolio	Market Value 3/31/20 (\$)	3 Mo Net Cash Flows (\$)	Market Value 12/31/19 (\$)	3 Mo (%)	YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
Alternatives	8.1	3,955,416	-475,287	4,564,620	-3.3	-3.3	-1.4	-2.4	-0.7	0.9	--	--	Oct-02
Versus Capital Multi-Mgr Real Estate Fund	5.3	2,619,897	0	2,727,063	-3.9	-3.9	-0.3	3.8	5.1	--	--	5.1	Mar-15
<i>NCREIF Property Index</i>					0.7	0.7	5.3	6.4	7.6	8.9	10.2	8.3	Mar-15
Stone Ridge Reinsurance Risk Premium Interval Fund	0.7	350,437	-475,287	816,611	1.5	1.5	-1.6	-7.3	--	--	--	-3.2	Dec-15
<i>SwissRe Global Cat Bond TR Index</i>					-0.1	-0.1	2.7	2.2	3.6	4.5	5.7	3.3	Dec-15
Black Diamond Arbitrage Fund	2.0	985,083	0	1,020,946	-3.5	-3.5	--	--	--	--	--	-1.5	Jul-19
<i>HFRI ED: Merger Arbitrage Index</i>					-10.1	-10.1	-6.3	0.9	1.6	2.3	2.4	-6.9	Jul-19
Cash & Equivalents	0.3	129,770	-226,820	356,590									
Cash	0.3	129,585	-226,821	356,406									
NETA Cash	0.0	185	1	184									

- UFMFMC Index Target = 42% Russell 3000 / 13% MSCI EAFE / 5% MSCI Emerging Markets / 35% BBgBarc US Aggregate TR / 2.5% DJCS Managed Futures / 2.5% NCREIF Property Index

As of March 31, 2020

Private Market Investments Overview

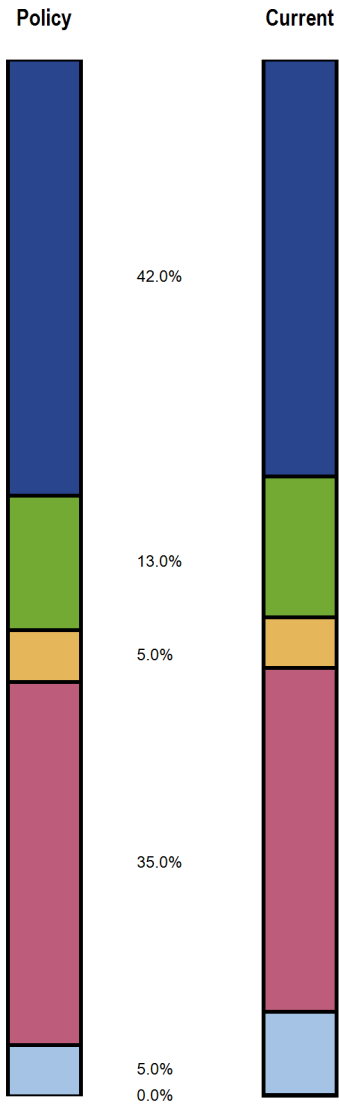
Investment Name	Vintage Year	Commitments			Contributions & Distributions		Valuations		Performance			
		Commitment (\$)	Unfunded Commitment (\$)	Call Ratio	Cumulative Contributions (\$)	Cumulative Distributions (\$)	Valuation (\$)	Total Value (\$)	DPI	TVPI	RVPI	IRR (%)
Black Diamond Arbitrage Ltd.	2019	1,000,000	0	1.00	1,000,000	0	985,083	985,083	0.00	0.99	0.99	-2.25
Total		1,000,000	0	1.00	1,000,000	0	985,083	985,083	0.00	0.99	0.99	-2.25

Performance Summary

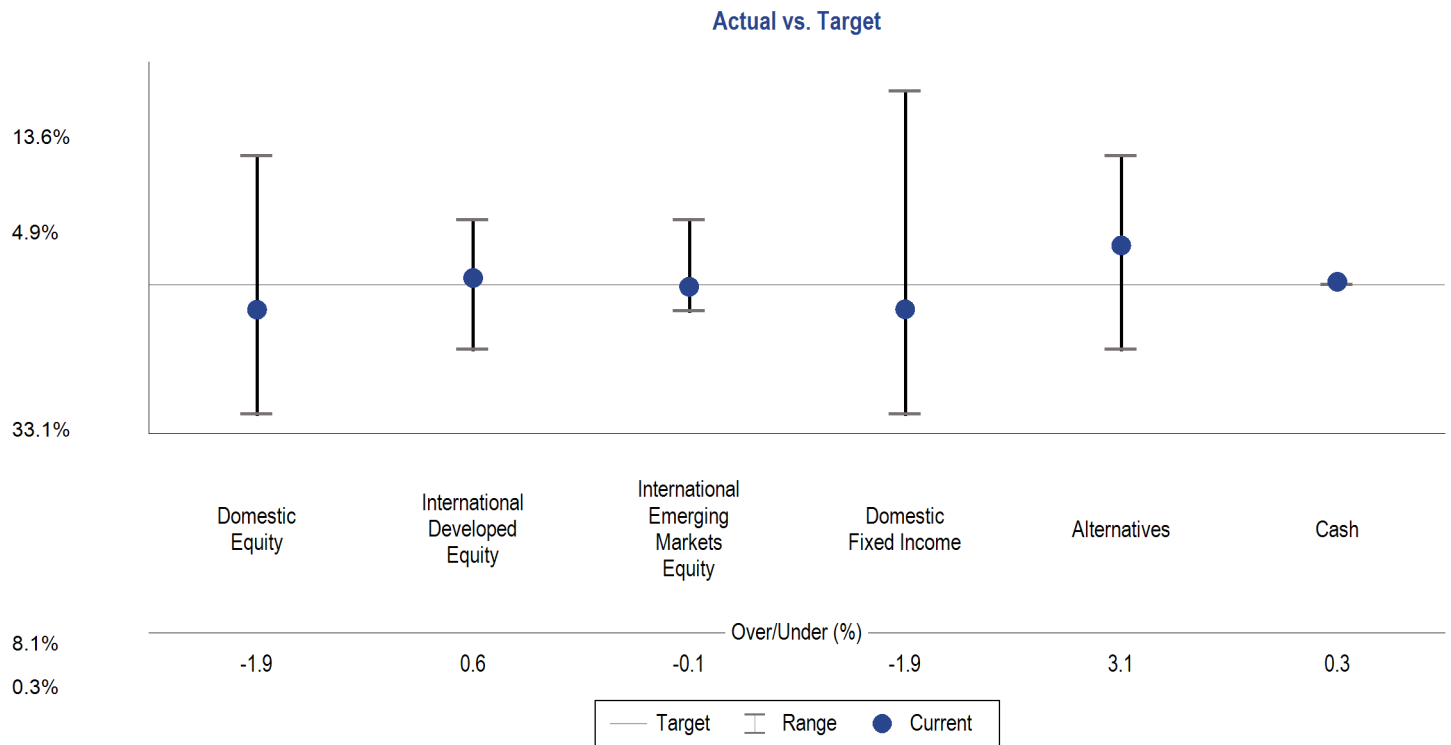
	Market Value 3/31/20 (\$)	3 Mo Net Cash Flows (\$)	Market Value 12/31/19 (\$)	3 Mo (%)	Inception (%)	Inception Date
Black Diamond Arbitrage Fund	985,083	0	1,020,946	-3.5	-1.5	Jul-19
<i>HFRI ED: Merger Arbitrage Index</i>				<i>-10.1</i>	<i>-6.9</i>	<i>Jul-19</i>

Total Fund Allocation

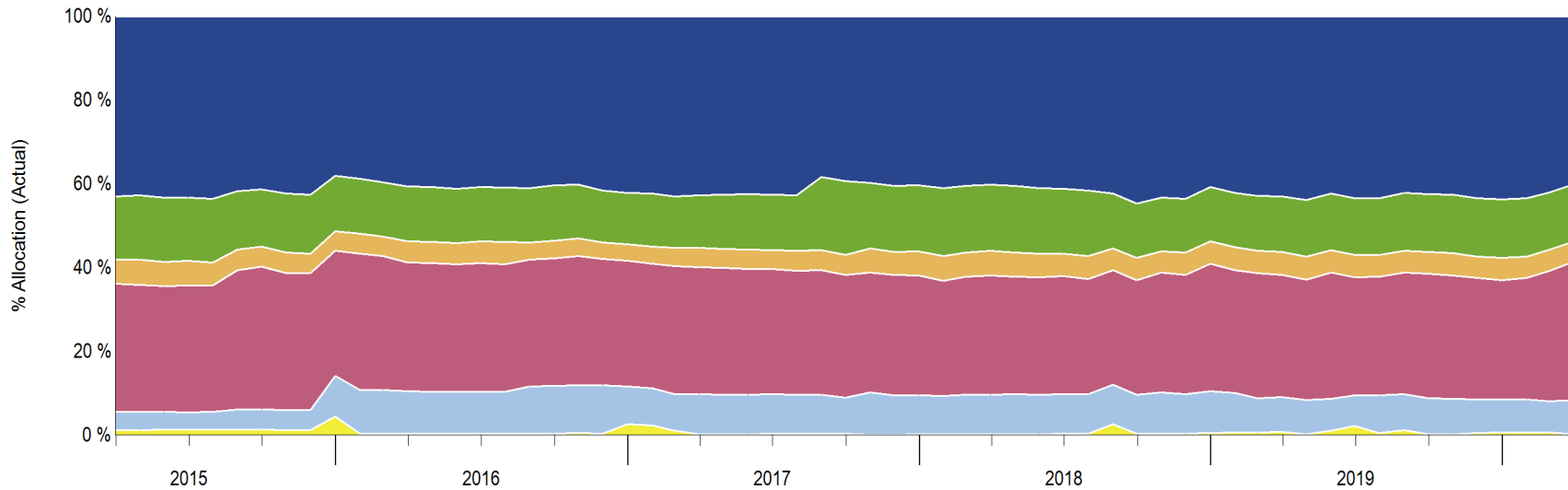
As of March 31, 2020



	Current Balance	Current Allocation	Policy	Policy Range	Difference
Domestic Equity	\$19,645,021	40.1%	42.0%	32.0% - 52.0%	-1.9%
International Developed Equity	\$6,639,885	13.6%	13.0%	8.0% - 18.0%	0.6%
International Emerging Markets Equity	\$2,389,315	4.9%	5.0%	3.0% - 10.0%	-0.1%
Domestic Fixed Income	\$16,230,817	33.1%	35.0%	25.0% - 50.0%	-1.9%
Alternatives	\$3,955,416	8.1%	5.0%	0.0% - 15.0%	3.1%
Cash	\$129,770	0.3%	0.0%	0.0% - 0.0%	0.3%
Total	\$48,990,223	100.0%	100.0%		

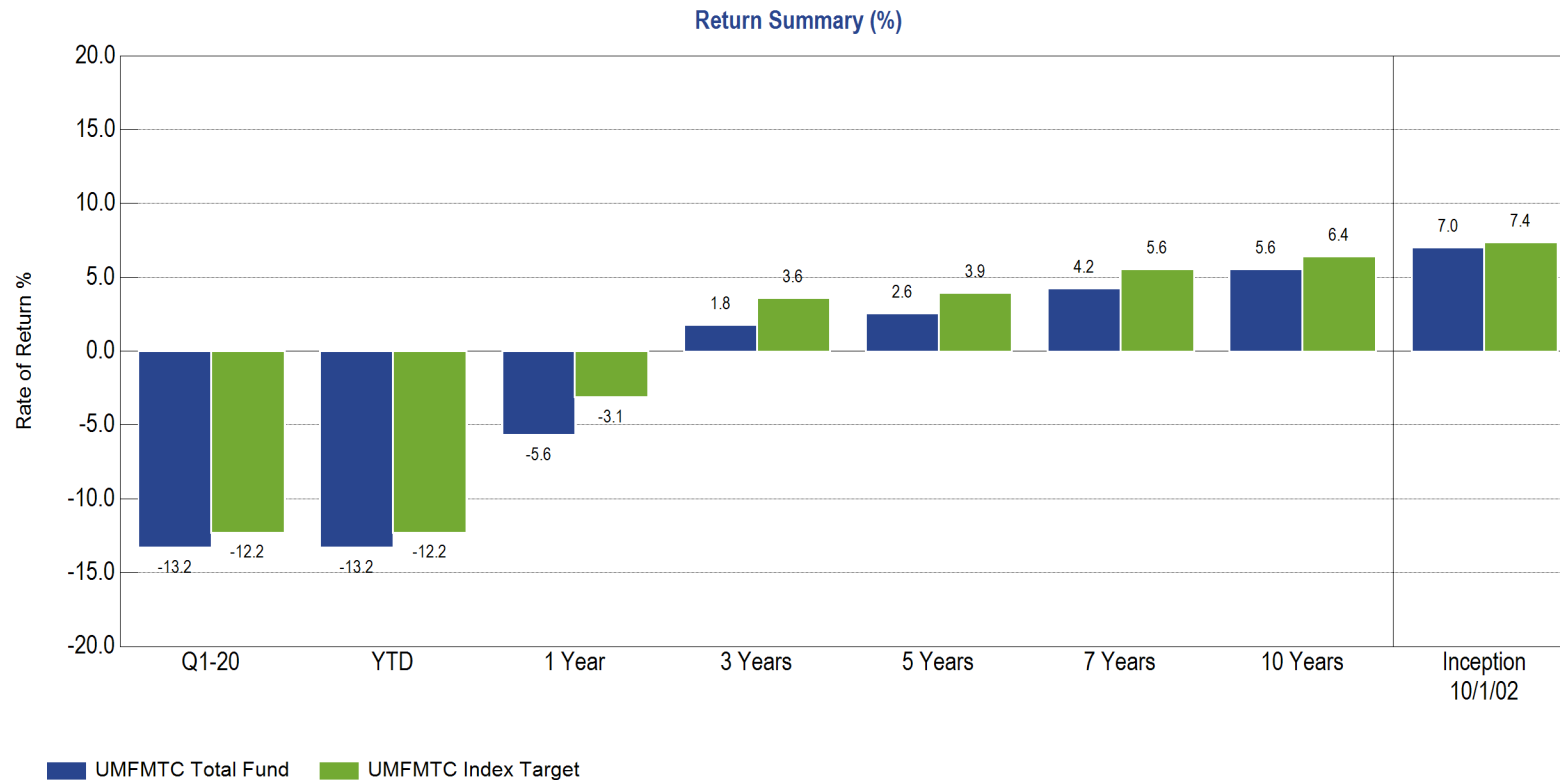


Asset Allocation History
5 Years Ending March 31, 2020



43.2	41.3	38.0	40.6	40.8	40.4	42.1	42.7	42.5	39.4	40.3	40.2	41.2	44.6	40.7	43.0	43.4	42.4	43.7	40.1
15.2	13.7	13.3	13.1	12.9	13.2	12.3	12.6	13.2	17.6	15.8	15.8	15.4	13.1	12.9	13.3	13.6	13.8	14.0	13.6
5.8	4.8	4.7	5.1	5.3	4.3	4.0	4.6	4.6	4.7	5.8	5.9	5.4	5.2	5.4	5.5	5.4	5.2	5.3	4.9
30.3	34.1	29.8	30.8	30.7	30.4	30.1	30.4	29.9	29.4	28.6	28.4	28.1	27.3	30.5	29.2	28.1	29.8	28.5	33.1
4.2	4.9	9.6	10.1	10.0	11.4	9.0	9.5	9.4	8.5	9.4	9.5	9.5	9.4	9.9	8.2	7.3	8.6	7.9	8.1
--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
1.3	1.3	4.5	0.3	0.4	0.4	2.6	0.2	0.4	0.4	0.2	0.2	0.3	0.3	0.5	0.8	2.2	0.2	0.6	0.3

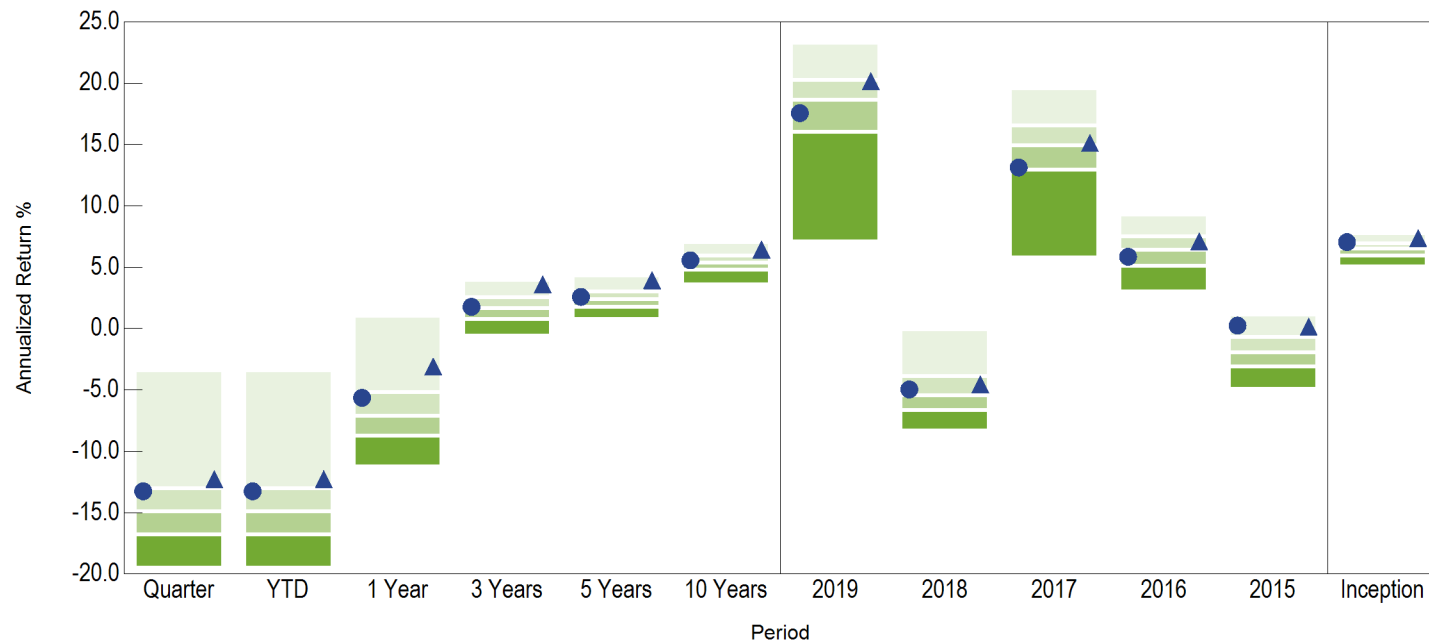
■ Domestic Equity
 ■ International Developed Equity
 ■ International Emerging Markets Equity
 ■ Domestic Fixed Income
 ■ Commodities
 ■ Alternatives
 ■ Cash



Summary of Cash Flows

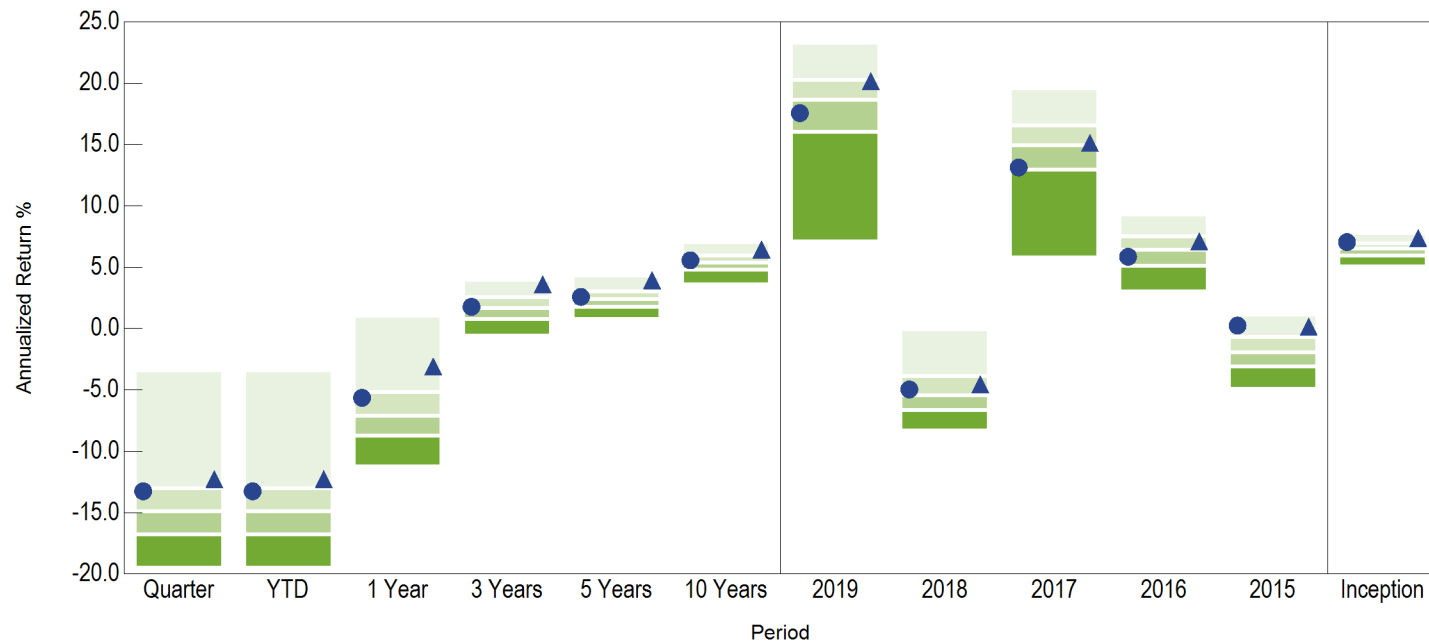
	First Quarter	Year-To-Date	One Year	2019
Beginning Market Value	\$57,817,810	\$57,817,810	\$54,152,213	\$50,463,409
Net Cash Flow	-\$1,278,314	-\$1,278,314	-\$2,192,722	-\$1,255,839
Net Investment Change	-\$7,549,272	-\$7,549,272	-\$2,969,268	\$8,610,240
Ending Market Value	\$48,990,223	\$48,990,223	\$48,990,223	\$57,817,810

UMFMTC Total Fund vs. InvMetrics All Foundation Net



	Return (Rank)											
5th Percentile	-3.4	-3.4	1.0	4.0	4.3	7.0	23.3	-0.1	19.5	9.3	1.1	7.7
25th Percentile	-13.	-13.	-5.1	2.6	3.1	6.0	20.3	-3.8	16.6	7.5	-0.7	7.0
Median	-14.	-14.	-7.1	1.7	2.4	5.4	18.7	-5.4	15.0	6.4	-1.9	6.5
75th Percentile	-16.	-16.	-8.7	0.8	1.8	4.8	16.0	-6.6	13.0	5.2	-3.0	6.0
95th Percentile	-19.	-19.	-11.	-0.5	0.8	3.7	7.2	-8.3	5.8	3.1	-4.9	5.1
# of Portfolios	510	510	497	445	391	292	547	693	482	496	426	135
● UMFMTC Total Fund	-13. (29)	-13. (29)	-5.6 (32)	1.8 (49)	2.6 (44)	5.6 (42)	17.6 (62)	-5.0 (42)	13.1 (74)	5.8 (63)	0.2 (13)	7.0 (20)
▲ UMFMTC Index Target	-12. (21)	-12. (21)	-3.1 (14)	3.6 (7)	3.9 (9)	6.4 (13)	20.2 (27)	-4.5 (34)	15.1 (49)	7.1 (35)	0.2 (15)	7.4 (11)

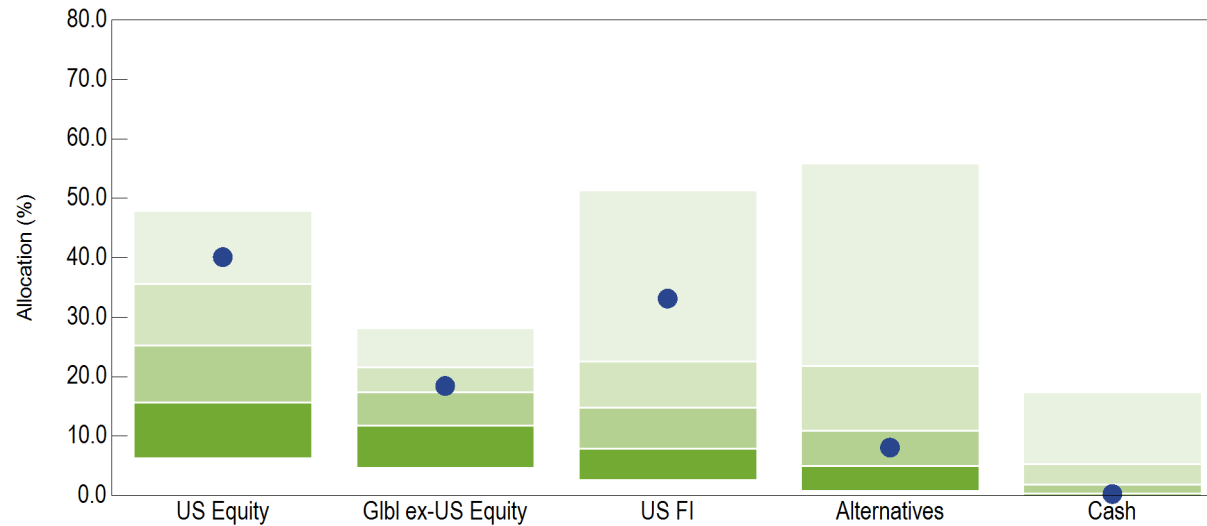
UMFMTC Total Fund vs. InvMetrics All Foundation Net



	Return (Rank)											
5th Percentile	-3.4	-3.4	1.0	4.0	4.3	7.0	23.3	-0.1	19.5	9.3	1.1	7.7
25th Percentile	-13.	-13.	-5.1	2.6	3.1	6.0	20.3	-3.8	16.6	7.5	-0.7	7.0
Median	-14.	-14.	-7.1	1.7	2.4	5.4	18.7	-5.4	15.0	6.4	-1.9	6.5
75th Percentile	-16.	-16.	-8.7	0.8	1.8	4.8	16.0	-6.6	13.0	5.2	-3.0	6.0
95th Percentile	-19.	-19.	-11.	-0.5	0.8	3.7	7.2	-8.3	5.8	3.1	-4.9	5.1
# of Portfolios	510	510	497	445	391	292	547	693	482	496	426	135
● UMFMTC Total Fund	-13. (29)	-13. (29)	-5.6 (32)	1.8 (49)	2.6 (44)	5.6 (42)	17.6 (62)	-5.0 (42)	13.1 (74)	5.8 (63)	0.2 (13)	7.0 (20)
▲ UMFMTC Index Target	-12. (21)	-12. (21)	-3.1 (14)	3.6 (7)	3.9 (9)	6.4 (13)	20.2 (27)	-4.5 (34)	15.1 (49)	7.1 (35)	0.2 (15)	7.4 (11)

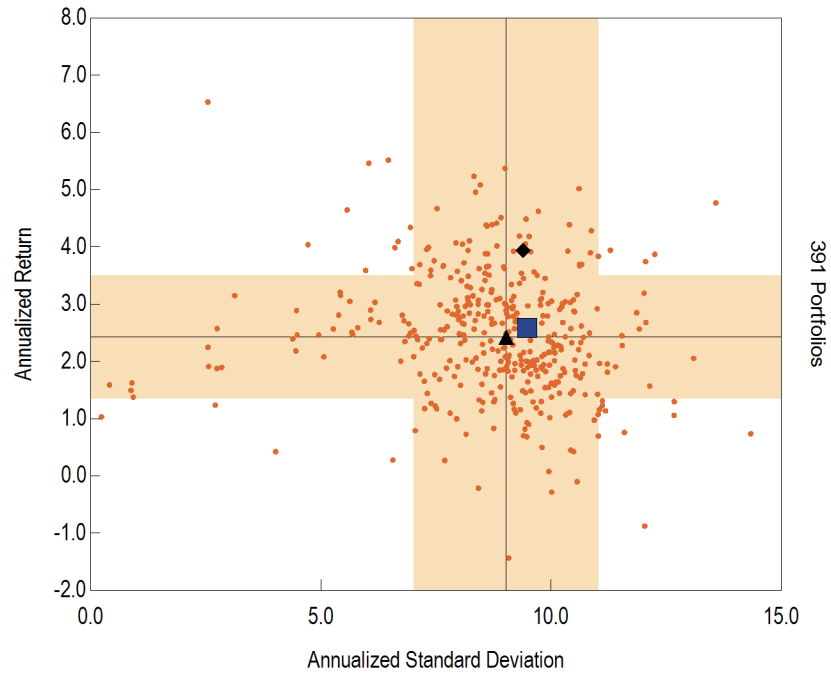
As of March 31, 2020

Total Plan Allocation vs. InvMetrics All Foundation Net
As of March 31, 2020



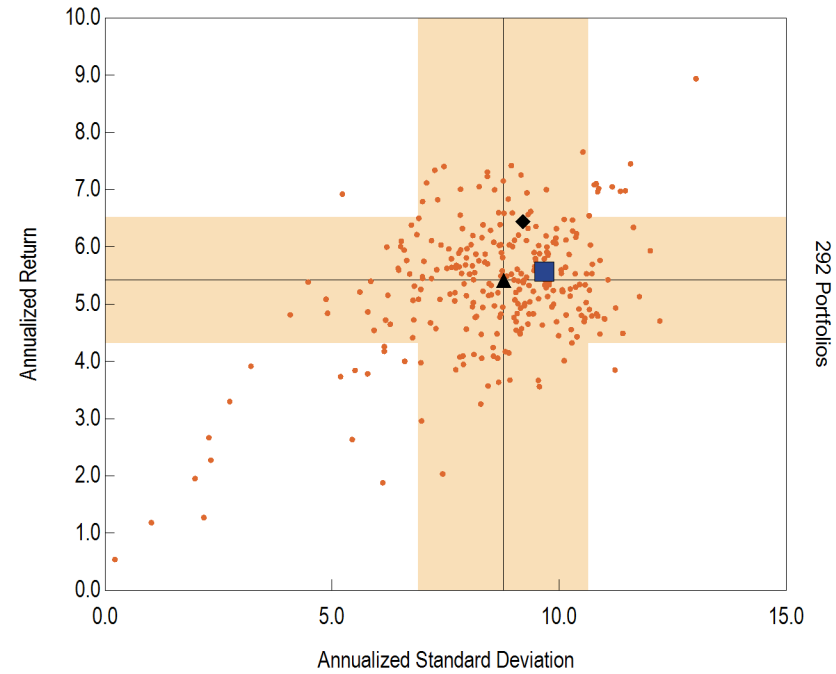
	US Equity		Gbl ex-US Equity		US FI		Alternatives		Cash	
5th Percentile	47.9		28.2		51.3		55.8		17.3	
25th Percentile	35.7		21.7		22.6		21.9		5.4	
Median	25.4		17.5		14.9		11.0		2.0	
75th Percentile	15.8		11.8		8.0		5.1		0.5	
95th Percentile	6.3		4.7		2.8		0.8		0.0	
# of Portfolios	270		361		205		258		379	
● UMFMTC Total Fund	40.1	(17)	18.4	(44)	33.1	(12)	8.1	(61)	0.3	(81)

Annualized Return vs. Annualized Standard Deviation
5 Years Ending March 31, 2020



- UMFMTC Total Fund
- ◆ UMFMTC Index Target
- ▲ Universe Median
- 68% Confidence Interval
- InvMetrics All Foundation Net

Annualized Return vs. Annualized Standard Deviation
10 Years Ending March 31, 2020



- UMFMTC Total Fund
- ◆ UMFMTC Index Target
- ▲ Universe Median
- 68% Confidence Interval
- InvMetrics All Foundation Net

As of March 31, 2020

Disclosure

The Colony Group, LLC Colony is an SEC Registered Investment Advisor with offices in Virginia, Maryland, Massachusetts, New York, Florida, Colorado, New Hampshire and California. Registration does not imply that the SEC has endorsed or approved the qualifications of Colony or its respective representatives to provide advisory services.

Colony has prepared this investment report with information supplied by client's custodian and InvestorForce Inc. ("InvestorForce"), including positions, valuations, and pricing. Colony utilizes InvestorForce to calculate performance and provide market index data and peer group universe data. Information provided by the custodian and InvestorForce has not been independently verified. Pricing of assets is provided through custodian uploads into InvestorForce. Valuations and/or performance for a client's interest in a limited partnership, hedge fund, or other similar investment vehicle are subject to change based upon updates received from the underlying managers and administrators.

Colony prepares its quarterly investment report ("Report") out of InvestorForce. In the event a quarter-end valuation is unavailable to Colony prior to issuance of a Report, Colony generally reports the most recent value known to Colony with respect to such asset(s).

In addition to the Report received from Colony, a client will receive a monthly account statement directly from the qualified custodian of their account. A client's Report may differ slightly from the custodian's statement for various reasons, including but not limited to the following: (1) differences in the trade date/settlement date; (2) pricing methodologies used to value the holdings; (3) updates posted by the custodian subsequent to the preparation of the Report; and/or (4) the Report may exclude positions on which Colony does not advise while the custodian generally must report all client assets held in an account. Colony encourages clients to compare their Reports to the custodians' statements on a regular basis and to direct any questions to their Investment Counselor. A client that does not receive a monthly statement from their custodian should inform their Investment Counselor immediately.

Performance is presented net of broker/custodian trading fees/commissions and/or markups, but gross of any broker/custodian administrative or other fees. Performance is gross of Colony's advisory fees. Performance is net of fees of any separate account manager (SAM) (but gross prior to 01/01/13), mutual fund/ETF, or other manager, as the case may be.

The application of Colony's advisory fee would have the effect of decreasing performance results. For example, a \$5 million portfolio with an annual advisory fee of 0.75% and an average annual return of 8% (compounded quarterly for both) would grow to \$10,241,751 after 10 years. That same portfolio (with the same return, number of years, and compounding) without an advisory fee, would grow to \$11,040,198. For additional information on Colony advisory fees, please refer to its Form ADV Part 2A.

Management fees other than Colony's that are charged by SAMs, subadvisors, or other managers are not detailed on a client's Report, but such detail is provided to clients by such third-parties or is otherwise available upon request. It is the client's responsibility, not the custodian's, to verify the accuracy of all advisory and management fees. Clients should review all third-party reports and statements. Performance results may not include all of the assets on which Colony advises.

Performance results may be based on unaudited, preliminary information and subject to change. The valuations of unrealized investments are determined on a fair value basis in accordance with Colony's valuation policies and procedures. There can be no assurance that unrealized investments will be realized at the valuations used to calculate the information contained in Reports, as actual realized returns will depend on, among other factors, future operating results, the value of the assets and market conditions at the time of disposition, any related transaction costs, and the timing and manner of sale, all of which may differ from the assumptions on which the valuations used to calculate the information contained in the Reports are based.

Where applicable, performance results include the reinvestment of dividends and other earnings. Past results are not necessarily indicative of future results, and no representation is made that results similar to those shown can be achieved. Investments in accounts managed by Colony or other advisors may lose value. Investment results will fluctuate. Certain market and economic events having a positive impact on performance may not repeat themselves.

The returns of several market indices are provided in the Report for comparison purposes only; the comparison does not mean that there necessarily will be a correlation between the returns of the portfolio, on the one hand, and any of the indices, on the other hand.

Services offered by Colony are provided pursuant to an advisory agreement with the client. This Report is for informational purposes only. It is not intended to be, and should not be construed as, investment advice or the basis for an investment or liquidation decision. All information presented is subject to change and is provided only as of the date indicated and subject to the availability of valuations (as described above). Such information is from sources that Colony believes are reliable, but reliability is not guaranteed.

Should a client's investment objectives change, or if a client desires to impose, add, or modify any reasonable restrictions to the management of their account(s), the client should notify their Financial Counselor in a timely manner.